**Projects Worked at KC Overseas**

1. **Course Finder**  
   An in-house developed CRM designed for searching academic programs using filters such as course preferences, destination, budget, and student profile parameters (e.g., percentage, backlogs, degree completion date, English proficiency requirements etc).

**My Role:**

* Integrated backend data, filtered the accurate data as per the developers’ requirements
* Guided the development team on feature specifications and filter requirements
* Conducted extensive product testing and performance evaluation
* Managed the project end-to-end, helped in product launch and trainings

1. **CourseFinder.ai**  
   An advanced version of Course Finder, incorporating intelligent automation features such as:

* Auto-shortlisting without human intervention
* Comparative shortlisting based on offer chances, commission potential, and TAT (turnaround time)

**My Role:**

* Identified data inaccuracies and provided corrections to SQL/data research specialists
* Led product testing and efficiency analysis
* Acted as liaison between development and user teams
* Oversaw complete project execution, launch and trainings

1. **Partner Performance Dashboard (Power BI)**  
   Developed a centralized performance dashboard for 1500+ B2B partners by syncing backend data and moulded the same in more essence of data visualization

**My Role:**

* Supplied and validated data for accurate analysis
* Collaborated with developers to produce strategic output and visualizations
* Created director-level dashboards for key account insights
* Led project management and data-driven decision-making
* Provided analysis reports to Business Development teams and helped in strategic decisions based on the outcomes oriented

1. **University Performance Tracker (Tableau)**  
   A data visualization tool designed to identify high-performing university products and support strategic business development.

**My Role:**

* Provided and segmented clean, usable data
* Worked closely with Tableau experts to build meaningful matrices
* Led full project execution, performance analysis, and strategic reporting channel to derive business strategies

1. **Payment Gateway Integration**  
   Integrated Razorpay into the Course Finder tool for seamless payment collection.

**My Role:**

* Coordinated with Razorpay and internal team for smooth integration process
* Shared project requirements and backend data and created a transparent understanding channel for technical and operational teams
* Assisted in implementation and ensured smooth functionality
* Tested the product and assisted in product launch and product training.

**Projects Worked at Outleap GEEBEE**

1. **Jerry App (In-house Calling Software)**  
   Developed to streamline internal calling operations and monitor quality standards.

**My Role:**

* Collaborated with the development team on functionality design
* Led core testing and feedback cycles
* Ensured product delivery, usage, and training
* Later integrated the performance tracker system giving auto generated results with complete analysis on errors specific to individuals

1. **University Assist Feature (Unisetu Integration)**  
   Integrated university portals with Unisetu to automate documentation updates and enable real-time data sync for clients.

**My Role:**

* Worked closely with developers and university project management teams
* Assisted in process automation and smooth project deployment
* Helped in reducing man power and timely updates to the clients

1. **AI Visa Assistant**  
   Virtual assistant tool offering mock visa interviews tailored to each student’s profile.  
   **My Role:**

* Aligned cross-functional teams (Visa, Ops, Dev) for requirement gathering
* Utilized Scrum methodologies for agile execution
* Assisted in testing, feedback, and final product launch